

SOLD



## SOLID AKL NICHE MANUFACTURE/INSTALLATION BUSINESS

2012 EBPIDT RETURNS OF CIRCA \$265,000 Established since 1976, this niche manufacture / install business has traded extremely well throughout. With a longstanding loyal team of 4.5 and a working owner, this business is flourishing and still going from strength to strength. This business could happily run as either a fully managed venture by promoting the long serving floor manager into the head role or do equally as well with an owner / operator model. The current owner enjoys the business as it now operates and is more than happy with how it is running. The current vendor came into the business with basic skills, but the intellectual property of the business is all well documented and easily transferred with a solid handover to the new owner (3-6 months as agreed and needed by the purchaser). Operating only 5 days per week, there is potential to add staff and workload as well as operate longer hours to expand this business again to the next level. Furthermore the business has proven itself through the recession and has not lost any ground. Cash flow is SUPERB with no bad debts or overdue accounts as 75% of work is paid for upon completion. This business is competitively priced at \$710,000 which equates to 2.65 x EBPIDT (circa). The main advantage is it is a niche business with not a lot of competition and backed by a long standing brand and quality workmanship. Competitors

Price      SOLD  
Ref         BBS1544

### Agent Details

Brett Barker - 021 744 990

### Office Details

Barker Business Brokerage  
0064 9 448 1285



come and go all the time but it takes a long time to build a business to the level it is at, we believe high barriers to entry exist. For more information, please complete an online Confidentiality Agreement by logging onto [www.barkerbusiness.co.nz](http://www.barkerbusiness.co.nz) and click on ref #1544 and Brett will contact you shortly after to discuss the opportunity. Licensed REAA 2008. Copyright Barker Business Brokerage Ltd 2012.