

Sold

AWARD WINNING FOOD MANUFACTURER

Gourmet Food Manufacturing \$\$\$

- Award winning food manufacturer
- Hundreds of stockists throughout NZ
- High profit margin averaging Circa *28% on sales
- 3-year average cash surplus *\$381K

This longstanding gourmet food manufacturing business produces a unique, high-quality, healthy range of products with excellent branding, good shelf life and a quality audience. The business would be perfect for a buyer interested in the food market looking for their own company to grow, or an ideal add-on for a business in acquisition looking to increase their distribution channels and their bottom line.

Over the years, the company has experienced consistent growth as it increased its customer base, continually building the net earnings. Boasting high profile stockists with excellent branding the business has good cashflow and produces excellent profits, providing a great lifestyle it has looked after the Vendors well.

There is a small efficient team of staff and with simple to manage systems the operation is relatively easy to manage. The recent addition of Upstock (an industry order

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Ref 3395

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management system) has widened distribution, increased customer numbers, and streamlined ordering and invoicing.

Organic growth continues with new supermarkets from the big chains opening in the new year, as well as a major new deli/supermarket opening in Auckland in February/March. With tourism and immigration bouncing back strongly, expect to see more activity in the retail food space in 2024 and beyond, which should increase the company's turnover.

This is a must see for any food enthusiast, someone with a background in marketing, or another food related business in acquisition.

ASKING PRICE \$1.3M incl stock & plant.

For more information, visit the Barker Business Brokerage, search reference #3395 and submit the online Confidentiality Agreement. Once Alan receives your registration of interest he will be in touch.

*Source of information - Supplied by the Business Owner.
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