



sold

barker

Import / Distribution / Sales

2014 EBPIDTA on track for \$550K + (6 month is at \$278,500, this is for 2 working owners so comfortably allow for \$500k) Current Sales in excess of \$1.2M per annum! This is a very simple business model which a husband and wife team run solely. The business is in the construction/ renovation sector and is extremely environmentally friendly and gaining momentum in this country. The business is now over 10 years young and the vendors have worked extremely hard to create a premium brand over the last 5 years to ensure it is the number 1 in the country. With a simple sales presence/ showroom based on the North Shore of Auckland, a distribution warehouse handily close by and excellent systems in place, this business is perfectly poised for someone to take the business forward. Great growth potential exists with extending into Wholesale clients throughout the country. The industry has already shown great signs of organic growth post-recession; great new deals are in the pipeline to supply literally hundreds of homes and a new website and Google campaign is in the pipeline as well meaning the 2015/ 2014 year could return in excess of \$600,000 EBPIDTA! The last 2 sales within Barker business in a similar category were: 1. Manufacturing/ Wholesale. Sold for \$1.2M including \$10k stock and \$150k plant, returning \$458K EBPIDTA 2.62 Multiple. 2. Import/ Distribution. Sold for \$1.1M

Price	SOLD
Ref	BBS1678

Agent Details

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Barker Business Brokerage Limited - Real Estate Authority (REA 2008)

including \$150K stock, \$16K plant, returning \$337K EBPIDTA 3.26 Multiple. Asking price \$1,450,000 with EBPIDTA returns (based on 2014 forecast including 6 months actuals) of \$500K is a 2.9 Multiple. Includes \$150K stock (+/- 20%) and circa \$15K asset. If you are interested and would like more information about this business, visit www.barkerbusiness.co.nz, register your details and submit the online Confidentiality Agreement for reference #1678. Once Brett receives your expression of interest he will be in touch. Licensed REAA 2008. Copyright Barker Business Brokerage Ltd 2013.