

# YTD 6 MONTHS PROFIT UP 51%

# SOLID PORTION OF LOCKED-IN CLIENTAL



## Leading Supplier, Consistent Profit – \$881K surplus

Established over 29 years ago, the company has earned a stellar reputation within its field as a leading importer and supplier of top-quality specialist equipment. The unique business model provides multiple revenue streams including both sales and leasing of equipment which is then complemented by ongoing consumable sales of company branded product to “locked-in” corporate clients across the country.

- Stable with solid portion of locked-in cliental
- Consistent profits with 4-year average over \$810K EBIPDTA
- 2024 FY Cash Surplus \$881K, YTD 6 months profit up 51% on 2024!
- Substantial asset and stock base – banks should lend favourably
- New Zealand distributor for several renowned first-class European brands
- Vendor would consider retaining some shareholding to the right buyer

Demonstrating consistent profitability, the business has maintained an average cash surplus of \$810K over the past

PriceExpressions of Interest  
Ref 3651

### Agent Details

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four financial years (2021–2024 FY) and \$881K for the 2024FY. This financial year (in a recession) the 6 months profits are up 51% over same period in 2024FY.

Operated efficiently by a dedicated team of seven, including the two working owners, the business is well-suited for a buyer with a strong background in marketing and sales. The business's longevity, diverse revenue streams, substantial asset base, and loyal customer contracts underscore its stability and further growth potential. With a solid portion of locked-in clientele, multiple revenue streams, significant assets, and ongoing support from the current ownership, the company presents a compelling business opportunity and a secure investment for discerning buyers.

### **Expressions of Interest**

Please visit the Barker Business Brokerage website, search reference number 3651 and submit the online Confidentiality Agreement. Once Alan receives your expression of interest he will be in touch regarding further information about this opportunity.

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