



Owner Retiring & Moving On... Negotiable On Price!

The owner has instructed me to sell NOW as retirement is his priority! He is confident he will be leaving the business in capable hands as his senior staff are committed to the business's future, allowing a new owner to take either a hands-on or hands-off approach. Opening the doors in 1982 with a client base of commercial and residential customers, this business provides a comprehensive range of waterproofing services and related products. With over 30 years in business, this company is now the preferred supplier to a large number of Master Builders, leading contracting companies and residential customers. Business is generated from commercial tenders/referrals, insurance work and web/phone orders. With a work pipeline averaging \$1M; this company has employed additional staff this year to manage customer orders that are on the up and up and to accommodate new business opportunities coming from Christchurch, Wellington and other city/town centres. By launching a new website this year and a proactive radio advertising campaign, the key focus of this company is to keep ahead of its competitors by introducing new products and services. With an excellent standard of workmanship and service this company has won the Nuplex Achievement Award as the Top Waterproofing Contractor for seven out of the last

Price SOLD
Ref BBS1519

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eight years. This company is poised for growth with the building industry gearing up and requires a new owner that has passion and business acumen to drive the company's growth strategy nationally. On the market for \$700,000 BUT negotiable on price! If you are interested and would like more information about this business, visit www.barkerbusiness.co.nz, register your details and submit the online Confidentiality Agreement for reference #1519. Once Frank receives your expression of interest he will be in touch. Licensed REAA 2008. Copyright Barker Business Brokerage Ltd 2014.