

Sold

GROWTH... PROFIT... JACKPOT

barker

Light Manufacturing – Soaring Profits

A Henderson based light manufacturing & installation business has grown organically producing great profits and showing continued growth. In 2016 the business returned *circa \$400K to the Vendors and the first 3 months of this financial year are well exceeding last year's turnover & profits at the same time!

*SALES Ex GST:

- 2014 = \$1,059,062.
- 2015 = \$1,306,602.
- 2016 = \$1,463,760.

*SALES Ex GST:

- April, May, June last year = \$246K.
- April, May, June this year = \$401K.

Operating for over 12 years the company prides itself on quality service and is Auckland's market leader in the core products they manufacture. Mainly bespoke, retrofitted products the margins are great and cash flow is excellent with 50% deposit required upon acceptance.

This is clean manufacturing and the workshop/assembly area is organised, tidy and well set-out. There is 9 staff which includes a workshop manager, manufacturers, installers, admin and sales.

Enquiries flood in via the internet and phone so there is no need for cold calling or prospecting. The Vendor is training an experienced, personable employee in the sales/quoting role who can replace him if required. However, the Vendor is prepared to stay in the business and *with two quoting; growth should surpass the current trends even further.

This is an excellent opportunity to join a rapidly growing group with plenty of support and a first rate supplier. Timing is ideal; get your feet under the table, understand the business, then

Price SOLD

Ref BBS1963

Agent Details

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Office Details

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capitalise on the peak period leading up to and over summer.

Asking Price: \$889,000 Including stock and plant.

For more, visit www.barkerbusiness.co.nz, register your details and submit the online Confidentiality Agreement for reference #1963. Once Alan receives your registration of interest he will be in touch.

*Source: Information supplied by the Business Owner or the Owners Agent(s).

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